

THE BEST PRODUCTS ARE MADE
WITH THE BEST RAW MATERIALS



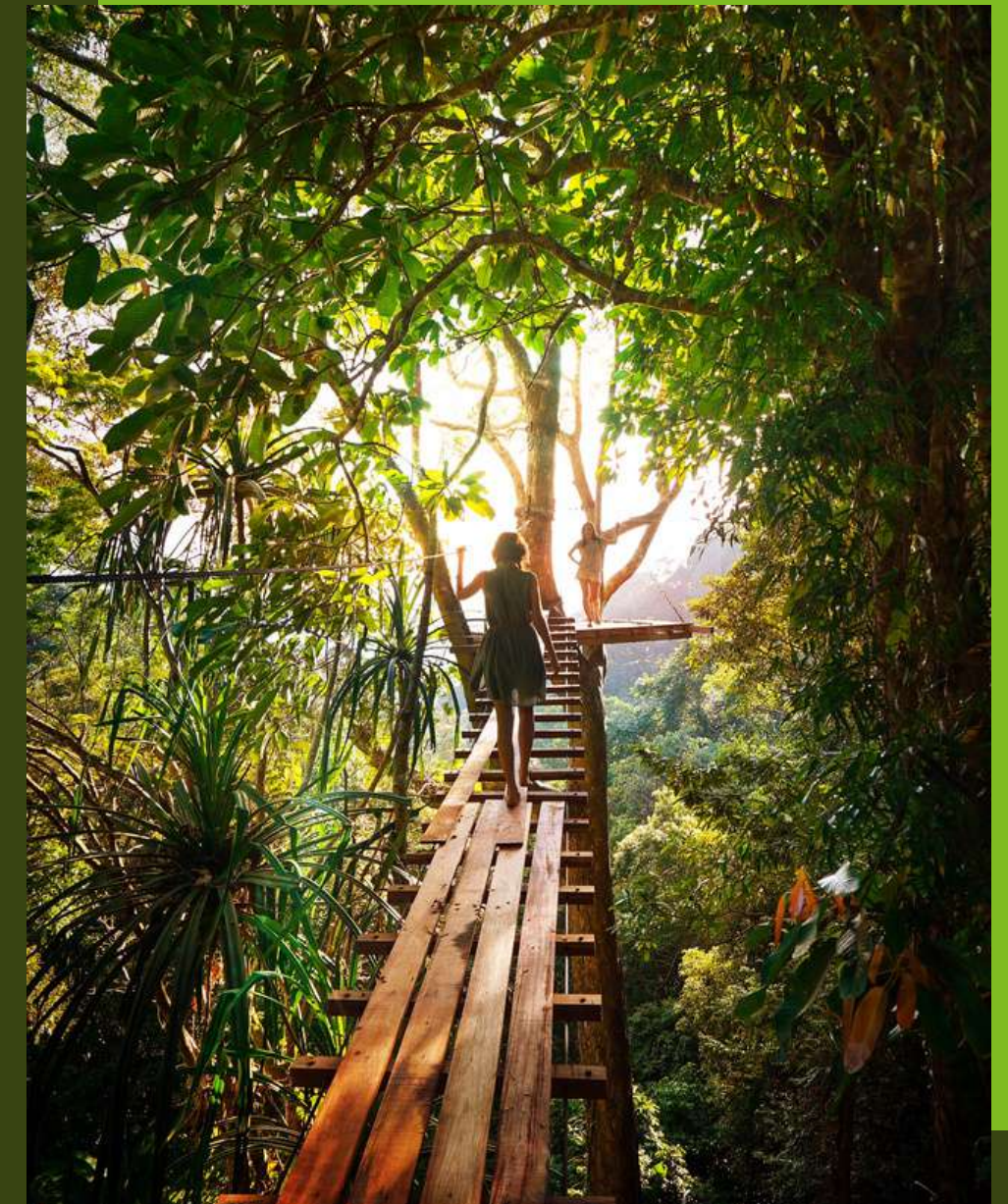
avilan[®]
F&F RAW MATERIALS

www.avilan.es

MISSION & VALUES

TO BECOME THE MOST RELIABLE SUPPLIER OF RAW MATERIALS IN LATIN AMERICA FOR THE F&F INDUSTRY. MAKING A POSITIVE SOCIAL IMPACT, GUARANTING ENVIRONMENTAL SUSTAINABILITY AND TOP QUALITY PRODUCTS.

- TRUST
- TEAMWORK
- LONG-TERM LOYALTY



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U.N. 2030 AGENDA SDGs CONTRIBUTION

avilan contributes to all goals set by the U.N. for sustainable development



"4 FAIR PLAY" AGREEMENT

Is the basis of our partnership with communities and producers, our clients and our commitment to sustainability of mother earth resources



**COMPANIES DESERVE
ATTRACTIVE
MARGINS TO INVEST**



**THE PLANET AND ITS
RESOURCES
SUSTAINABILITY IS
OUR RESPONSIBILITY**

**COMMUNITIES &
PRODUCERS DESERVE
A SUSTAINABLE AND
FAIR INCOME
STREAM**

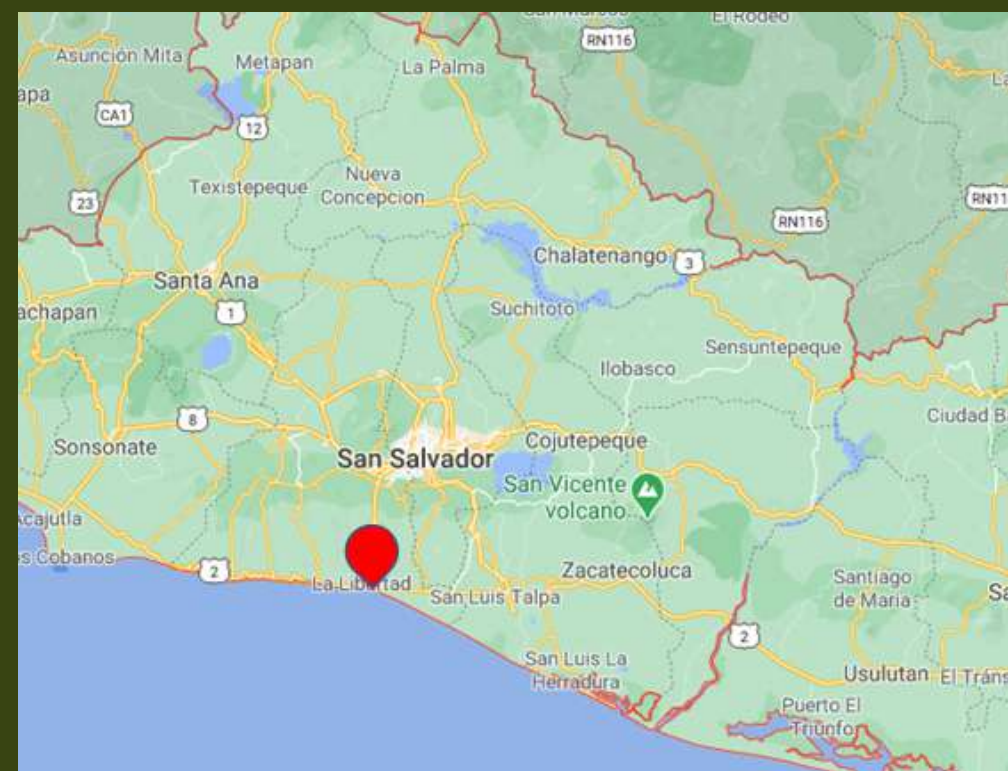





**CLIENTS DESERVE A
FAIR PRICE AND TOP
QUALITY**



OUR STRUCTURE *TODAY*

Strong presence at origin and in the EU allows us to control the supply chain end to end. Ensuring quality standards are met with strict supervision of a well prepared technical team, logistics support and client services



-  Office, Plant, and Gathering Center
-  Ports
-  Gathering Center





THE SUPPORT OF OUR TECHNICAL TEAM IS KEY TO COLLECT AND TRANSFORM ALL OUR RAW MATERIALS INTO THE HIGHEST QUALITY INGREDIENTS



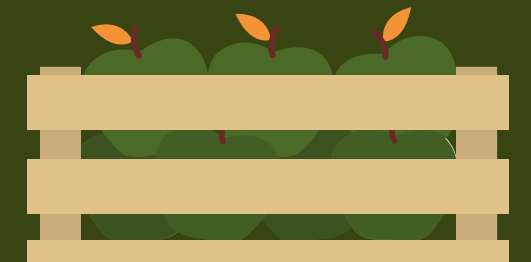
Prepared
Team Players



Follow Up
Crop



Harvest
Collaboration



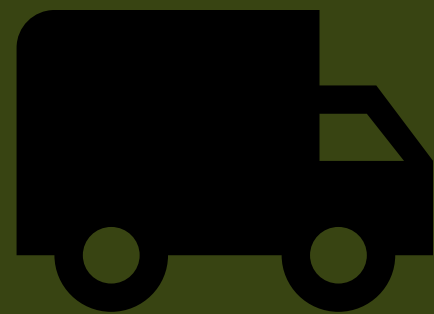
Process
Supervision



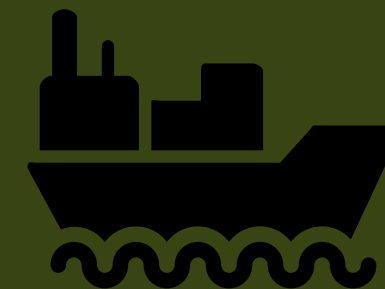
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OUR LOGISTICS TEAM DELIVERS RAW MATERIALS DIRECTLY FROM ITS ORIGIN. OUR COMMERCIAL PROVIDES SUPPORT TO OUR CLIENTS, FOR THEM TO FOCUS ON DELIGHTING THEIR CUSTOMERS



Logistics at Origin
& Destination (if needed)



Export
& Import (if needed)



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F&F RAW MATERIALS



TONKA BEANS

(Dipteryx Odorata Will)

Origin: Venezuela (Caura del Orinoco)

Harvest Period: February-April

Sustainability Model: Gathering agriculture from 100% wild "sarrapiales".

Drying Method: Sundried

Moisture: Max. 9%

PH: 5.3-6.8

Avg. Measures (mm): 35; 13; 8.6

Avg. Weight (gr): 2.07

Presentation: 25kg. jute sacs



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F&F RAW MATERIALS



COCOA POWDER

(Theobroma Cacao L - CAS # 84649-99-0)

Origin: Venezuela, selected from area / variety

- Sur del Lago / Criollo
- Rio Caribe / Trinitario & Modern Criollo
- Carenero / Forastero

Sustainability Model: 4 fair play agreement.

Moisture: Max. 3.1%

PH: 7.5

Fat: 10.5%

Starch: <1%

Total Ash: <2.2%

Crude Fiber: 3.5%

Presentation: 20kg. p.p. sacs



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F&F RAW MATERIALS



COCOA BUTTER

(Theobroma Cacao L - CAS # 8002-31-1)

Origin: Venezuela, selected from area / variety:

- Sur del Lago / Criollo
- Rio Caribe / Trinitario & Modern Criollo
- Carenero / Forastero

Sustainability Model: 4 fair play agreement.

Moisture: Max. 0.1%

Refractive Index @40°C: 1.455

Melting Point (°C): 32

Free Fatty Acid Value (% as oleic): 0.85

Presentation: 20kg. bricks on a plastic cover in cardboard boxes



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F&F RAW MATERIALS



PERÚ BALSAM

(MYROXYLON PEREIRAE KLOTZSCH
- CAS # 8046-22-8)

Origin: El Salvador

Sustainability Model: 4 fair play agreement.

Density (g/ml): 1.140 – 1.180

Flashpoint (°C): 110.0

Esters (%GC): Balsamic Esters 45-75%. Val. Saponif.
Esters > 230

Solubility: Insoluble in water; soluble in ethanol

Presentation: 500lbs. barrels



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